

## "2 to 3 WEEKS" MARKETING CHECKLIST GOAL: Drive Registrations & Increase Reach

	Send email communications	01
	Send email blast #7: Registration: Reserve Your Seat Before It's Too Late  Send email blast #8: Certification Benefits?  Send email blast #9: Only 10 Days Left to Register	
$\bigcirc$	Post across social media channels (at least 2x per week)	02
	Registration is Open (Reserve your Seat)  Student Success Stories  Salary Bump Data  Does Your Resume Stand Out?  Testimonials  Carousel: Certification Benefits	
$\bigcirc$	Share on group messaging apps (weekly)	03
	Send group msg #4: Have You Reserved Your Seat  Send group msg #5: Salary Bump Data  Send group msg #6: Seats Are Filling Fast!"	
$\bigcirc$	Campus Outreach	04
	Post new flyers around campus.  Submit New Digital ads to campus announcement boards.  Coordinate a group of students to send a personal outreach to friends and classmates  More classroom visits	

$\bigcirc$	Campus collaborations	06
	Identify and invite student influences to help spread the word.	
	Ask faculty, department chairs to share with their classes and their networks.	was a
	Partner with the alumni office to share the information with past graduates.	M342
	Partner with other organizations to help spread the word	